

5 October 2012

Buy | Rs.35

## *World's largest speciality packaging company*

### Stock Data

Market Cap (Rs. Cr.):	550
52-week high/low:	42/23
EPS:	3.27
P/E:	8.53
Book Value (Rs.):	56.22
P/BV:	0.5
Face Value (Rs.):	2
Avg Daily Volume (Qtr):	36600

Essel Propack, part of the Rs. 12000 Cr Essel Group, is the largest supplier of laminated tubes with a global market share of 33%. Last year they sold over 500 Cr tubes to FMCG giants such as Unilever, Procter & Gamble (P&G), GlaxoSmithKline, Colgate-Palmolive etc.

Essel Propack has 24 state of the art facilities across countries such as USA, Mexico, Colombia, United Kingdom, Poland, Germany, Egypt, Russia, China, Philippines, Indonesia and India. These facilities cater to diverse packaging needs of the oral care sector, cosmetics, personal care, pharmaceutical, food and industrial sectors.

### Shareholding Pattern

Promoters:	59.12%
FII's:	9.68%
DII's:	6.77%
Public:	24.44%

In the last financial year 2011-12, the company recorded revenue of Rs 1600 Cr and Net Profit of over Rs. 50 Cr. At the current market price of Rs. 35, which is below book value, the company's market capitalisation is Rs. 550 Cr.

Investor perception of the Essel group is changing for the better and the company's strong global foothold could drive aggressive client acquisition. We feel the stock is suitable for conservative investors, and can appreciate by over 50% within the next 12 months.